



Mobile: +91 99675 81110
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At Booeventz Flagship, we are looking for Dynamic individuals who likes taking Ownership and Building a Business Vertical with a strong Customer-Focus to help us become the most trusted brand of Venues in India.

Job objectives :

- Manager PnL for Flagship Properties of a City for the Company
- Drive the offline channels and close liaising with the online team to ensure meeting targets
- Building Sustainable demand channels from a long term perspective
- Monitoring key performance metrics of the Sales team and drive bookings
- Build relationship with the Property owners and discuss on how to increase occupancy at the Property
- Overlooking Operations (quality of service & escalations) during Events and ensuring high quality of customer experience
- Build a highly engaged and energetic team strive for success
- Creating new processes to improve operational efficiencies

We are looking for someone who :

- Is passionate about Sales and loves driving Growth for the Company
- Likes building a team, setting up processes and driving nos. from them
- Has prior experience of leading a sales team (min 3yrs), setting up Processes and KRAs for them
- Is good with Analysing data, bringing out Inferences and incorporating changes in the process
- Has Good Communication and Negotiation Skills



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About Bookeventz Flagship :

At Bookeventz.com, we are building India's largest chain of Trusted Event Venues with assured quality and service at best price. We are reforming the way Customer books a Venue for their Events and the whole Event Experience at our Flagship Properties.

Dream, build and iterate. That's our mantra. Be a part of the team who will re-define Event Booking Experience!